X-Legend Entertainment Co., Ltd (4994)

Investor Conference, First Half of 2025

Spokesperson : Chou Chiu-Mei 2025/6/11



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Company Overview



Operating Results



Financial Condition







Code 4994

Capital

Founded – 2002/01/09 NT\$ 663,834 (in the

Date of OTC – 2011/12/13

Date of Listing – 2013/12/25

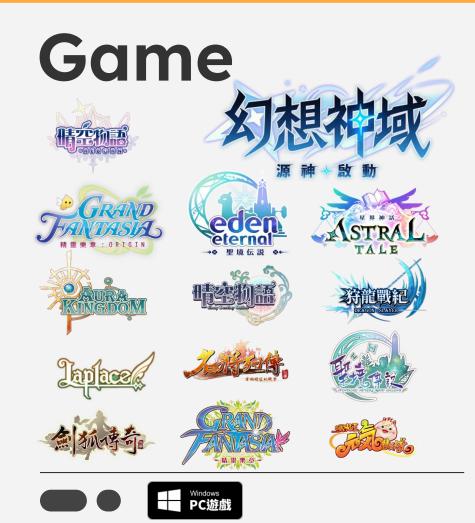
NT\$ 663,834 (in thousands)

Business Operation

Online/Mobile Games Developing IP Licensing/Joint development Game Agency/Global Distribution

Chairman & President

Chang Feng-Chi















Moblie





Summer Festival & IP Collaboration



Moblie



1st Anniversary of TW and JP version



PC Online



The Global version released new occupations and collaboration with Very Miss Rabbits in March, 2025





[Summer] New Occupations & IP Collaboration Event

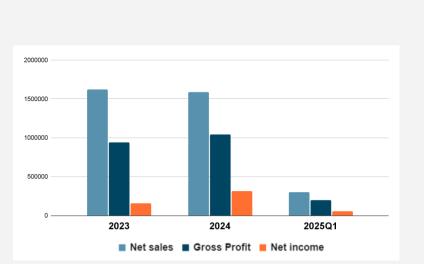




Financial Condition

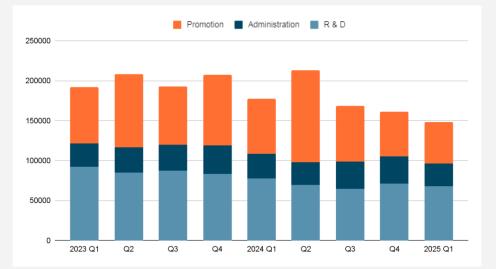
Operation Results of the last 3 years

NT\$(in thousands)



	2023	2024	2025Q1
Net sales	1,623,649	1,584,132	299,025
Gross Profit	939,752	1,043,807	199,970
Net income	156,081	317,591	54,660
Gross margin	58%	66%	67%
Net profit margin	10%	20%	19%

Expense Analysis of each quarter



NT\$(in thousands)

	2023 Q1	Q2	Q3	Q4	2024Q1	Q2	Q3	Q4	2025Q1
Promotion	71,262	91,765	72,920	88,360	69,010	115,798	69,746	55,916	51,750
Administration	29,095	31,179	32,187	35,795	30,737	28,260	33,517	34,244	28,286
R & D	92,111	85,392	87,422	83,701	77,486	69,422	65,147	70,841	68,091

Dividend Payout of the last 3 years

	2022	2023	2024
Cash Dividend	0.5	2.3	4.4
EPS	0.48	1.69	4.78
Dividend Payout Ratio	104.17%	136.09%	92.05%
Other Distribution	-	1.7 (Additional paid-in capital)	0.6 (Additional paid-in capital)



Current Status and Challenges of the Gaming Industry

Current Challenges

Observations and Insights



Strategies

- **Global market growth slowdown:** Declining traffic profitability, intense competition, and difficulty acquiring users
- Market saturation and fierce competition: Many similar products, users have more choices, short product lifecycles



- **Future opportunities:** Explore emerging markets and specific user segments
- Innovation and efficiency: Create value with uniqueness and user appeal
- Sustain and grow evergreen games: Continuously update content to extend product lifecycle
- Risk control for new projects: Establish phased review indicators to ensure stable development
- **Precise targeting to lower user acquisition costs:** Conduct aesthetic/style testing tailored to target users

Three-Stage Evaluation for New Projects: Cost Control to Improve Success Rate

30min

Prototype Gameplay Potential Early Experience of Core Gameplay

 Core Goal: Quickly verify the core gameplay's fun, uniqueness, and potential appeal

10min

- **Evaluation Criteria:** Can users understand and enjoy the core mechanic within a short time?
- **Decision Point:** Does the gameplay have sufficient innovation and playability?

- Core Goal: Validate the depth of core gameplay, user engagement, and early retention potential
- **Evaluation Criteria:** Minute-level retention rate, player feedback from questionnaires
- **Decision Point:** Is the core experience attractive enough to support long-term development?

Full Game Loop Version

> 7D

- Core Goal: Validate the game's completeness, balance, sustainability, and commercial potential
- Evaluation Criteria: Day-2 retention, monetization rate, and LTV
- **Decision Point:** Does the game have the necessary conditions and potential for official launch?

Sustainable profitability through evergreen titles, with innovation as the engine for growth

- **Kingdom of the Winds** continues stable operations across the Taiwan, Hong Kong, and Japan markets, strengthening player engagement through both on-line and off-line events.
 - Aura Kingdom 2 and Glory Destiny are steadily expanding their presence in the Japan market.
- Pew Pew Slime, an idle RPG, is in Early Access in North America with an official launch planned for Q3.

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Mobile Games

- Four global PC games Eden Eternal, Astral Realm, Grand Fantasia, and Glory Destiny continue to perform steadily.
- PC Games
- **Aura Kingdom** is incorporating more innovative elements based on past success and attract more player.
- A newly revamped PC online game is planned for launch in Q4 this year.



Aura Kingdom Global Version – Launching in July

- Eidolon Fusion System and Randomized Dungeons provide a deeper, more immersive gameplay experience.
- New Core Cannon and Free Weapon Switching, break traditional class limitations.
- Optimized UI for a more intuitive and streamlined interface.
- A hilarious collaboration with Lan Lan Cat, brings extra joy for your adventure!



PC Online

Pew Pew Slime : Launching in Q3

Mobile



- Genre: Idle RPG
 Theme: Fantasy Adventure
 Art Style: Western Cartoon
- Target Regions: North America / Europe
- **Fast Development Cycle**: Rapid iteration for quicker go-to-market
- Unique Style & Casual Gameplay: Lowers user acquisition costs
- Mid-Core Monetization Design: Balances player enjoyment with revenue generation





CHOOSE YOUR SLIME !

CHOOSE NOW!

6

New PC Online Game – Global Version: Launching in Q4

A World of Freedom, Thrill, and Interactivity

PC Online

- Unique Soul Card and Random Dungeon Systems offer endless exploration and excitement.
- New Eastern-style weapons and non-targeted combat provide an exhilarating battle experience.
- Weapon skills break class restrictions and rich environmental interactions to unlock limitless possibilities for adventure.





